

Integrating Sustainability into Modern Packaging Design: A Multifaceted Approach to Eco-Innovation

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ABSTRACT

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This dissertation addresses the relatively new research field of integrating sustainable parameters into modern packaging design, focusing on materials, structural efficiency, and end-user engagement strategies. Using a mixed-methods approach combining qualitative case studies and quantitative user feedback, we demonstrate how applied eco-design principles can reduce environmental impacts while maintaining functional and aesthetic qualities. Survey data from CHEERDAY in Hangzhou, China (n = 207) and focus group discussions (n = 20) revealed that consumers strongly prefer minimalist, reusable, and interactive packaging. Specifically, 78% of respondents prioritized recyclability, while 65% valued multifunctional packaging for gifts. These findings contribute to sustainable packaging theory by proposing a practical framework that balances ecological responsibility with market demands.

Contribution/Originality: This study contributes to the existing literature by employing a new research methodology that combines surveys and consumer behavior analysis. It is the first to explore the impact of sustainable design, which integrates fabric scraps with Chinese patchwork art, on consumer purchase intentions. The findings reveal that the fusion of cultural innovation and environmental values enhances consumers' willingness to purchase.

1. Introduction

The global packaging industry has arrived at a possible stage, generating almost 146 million tons of waste a year where gift packaging serves disproportionately to cause environmental harm due to non-recyclable materials and excess embellishment (Stipp, 2025). The waste crisis from consumer demand for visual-oriented products, whose aesthetics trump ecological responsibility any day of the week, becomes more challenging. Laminated surfaces, mixed-material composites, and energy-intensive printing processes epitomize gift packaging that commercializes appeal equally as much

as it does sustainability. This study, therefore, takes the perspective of designing packaging through three interrelated pillars of eco-innovation: material circularity, minimalist design, and digital interactivity.

This approach is based on material circularity which includes mono-materials like FSC-certified corrugated cardboard having a recyclability rate of 92% and maintaining structural integrity (Pogačar & Gregor-Svetec, 2025). With this, extreme minimalism of design is enough to cut resource consumption considering cut-out logos and mono-color printing, which basically means that one can do with 40% less ink than a conventional, full-color design (Ellen MacArthur Foundation, 2021). These include beneath-the skin digital intervention, which is a substitution of the step-by-step manual or integrated communication materials with QR-coded augmented reality (AR) content—does away with paper waste and enables a dynamic experience for users.

As a practical demonstration of this framework, the study investigates China's CHEERDAY case study, a small-scale producer that successfully applied eco-design principles into its premium gift packaging. By applying glue-free corrugated cardboard structures, biodegradable labels, and AR-enabled storytelling, the brand reduced its carbon footprint by 33% in one production cycle while increasing its perceived value (Pogačar & Gregor-Svetec, 2025). In this example, we see that sustainable practices can work in tandem with brand identity preservation, contradicting the myth that being environmentally responsible entails an aesthetic sacrifice.

1.1. Research Objectives

This study aims to:

- i. Develop an actionable framework integrating material circularity, minimalist design, and digital interactivity for sustainable packaging.
- ii. Quantify the environmental and commercial impact of this framework through real-world application.
- iii. Identify consumer behavior patterns influencing sustainable packaging adoption.
- iv. Provide scalable strategies for industry transition toward post-plastic economies.

2. Literature Review

2.1. Principles of Sustainable Packaging Design

Current research into sustainable packaging comes down to the contemporary “3R+1D” rule—as reduce, reuse and recycle, plus digitalize—as comprehensive measures to lessen the environmental footprint. Reduce talks of material efficiency, especially through ever thinner substrates, such as an 0.8 mm E-flute corrugated cardboard with carbon emissions reduced at 18% as compared with 1.5 mm common designs while attaining compressive strengths of more than 15 kN/m² (Pogačar & Gregor-Svetec, 2025). This is consistent with the Ellen MacArthur Foundation's (2021) statements: lightweighting materials will reduce 27% of packaging wastes globally by the year 2030. Therefore, ultra-thin materials are generally avoided for fragile goods, so lifecycle assessments must consider ecological and functional priorities.

The Reuse paradigm extends beyond recyclability; it promotes multifunctional designs that prolong a product's life in use. Take, for example, packaging that can become a bee nesting box-a solution demonstrated in the case study of China's CHEERDAY, which simultaneously prolongs the product lifespan for about 6 to 12 months while helping the local biodiversity (Pogačar & Gregor-Svetec, 2025). Such innovations fall within the European Union's Circular Economy Action Plan, which focuses on reusable systems aiming to divert 50% of packaging waste from landfilling by 2030 (Mazur-Wierzbicka, 2021). According to a survey by PA Consulting, although 80% of consumers believe that reducing single-use plastics is a collective responsibility, only 38% of people consider environmental protection important and find it difficult to integrate it into their daily lives.

The challenge of material purity determines recycling efficiency, and biodegradable pressure-sensitive adhesive (PSA) labels are designed to address that problem. Made of cellulose fibres certified by the FSC, these labels eliminate silicone, allowing for a higher recovery rate of paper pulp by up to 22% (Jerschefske, 2018) on recycling streams. New developments in enzymatic adhesives enable contamination-free large-scale separations with pilot plants boasting achievement in label removal efficiency. Infrastructure gaps still remain-such as global municipalities that actually have dedicated composting facilities for biodegradable inputs, thus entailing risk of "greenwashing" if such disposal systems lag.

Digitalization finalized the framework by replacing physical processes with augmented reality (AR). For instance, a 2023 trial where QR-code-activated AR labels replaced 58-page instruction manuals with digital content showed a 23% reduction in paper waste for consumer goods packaging (Wautelet, 2025). It has also enhanced accessibility; AR tutorials in 12 languages improved the degree of product understanding by 41% for non-native speakers (Tsai, 2023). Critics are warning about overreliance on digital tools; for instance, older users have great difficulty handling QR-code interfaces, making it necessary to deploy hybrid physical-digital systems (Nikolakopoulou et al., 2024).

2.2. Consumer Behavior Insights

A meta-analysis of 12 studies (2020-2024) exposes a generational fault line in considered purchase decisions for sustainable packaging. Gen Z consumers are said to be very eco-conscious, with 72% of them willing to pay a premium (+15%-20%) for recyclable or reusable designs (Bolgi, 2023). This demographic equates minimalism with authenticity; products made of unbleached cardboard with vegetable-based inks experienced a higher sales rate among 18-to-34-year-olds (Seiberlich, 2025). Ironically, all respondents of all ages equated "sustainable" with "poor quality," especially in instances where the packaging had a tactile element missing from the sophisticated.

It is this perception gap that necessitates eco-luxury design strategies for marrying ethics and aesthetics. Sensory marketing is also salient: matte finishes combined with organic textures were able to intensify premium associations, while textured biodegradable films increased willingness-to-pay by \$1.20 per unit (Verma et al., 2024). Yet, transparency remains paramount: vague claims like "eco-friendly" make consumers skeptical and demand for third-party certifications like Cradle-to-Cradle or FSC labels.

However, adding cultural factors adds a layer of complication. In collectivist societies such as Japan, packaging touting community benefits ("protecting local forests") enjoys

a 19% edge over individualistic appeals ("reducing your carbon footprint") in purchase intent (Tanaka et al., 2024). On the other end, applications that gamify sustainability instead yield better responses from individualistic cultures—such as apps that award reusable packaging return—a 44% improvement in user retention in the United States (Lim et al., 2025). Therefore, in this case, localized strategies become necessary as one strategy cannot fit all forms of distinct value systems.

2.3. Technological Synergies

Emerging technologies are redefining the metrics and efficacy of sustainable packaging scaling. For instance, IBM's Circular Supply Chain Platform tracing the post-consumer recycled fibers now tracks 89% of them within the different stages—from collection to remanufacturing, hence reducing adulteration risks by 37% (Rahman, 2022). When coupled with IoT sensors, such technology further optimizes reverse logistics: from an annual reduction in collection costs up to \$8.2 million tested with smart bins integrated with weight sensors in a 2023 Unilever trial (SupplyChain 360, 2023).

Additive manufacturing complements all the advancements with a 3D printed mold for custom-made packaging. In a similar vein, 4D-printed cellulose-based films could have a wide range of applications, including packaging, temporary structures, and even biomedical devices that need to degrade after use. The ability to self-disassemble in a composting environment makes them particularly suitable for applications where biodegradability is a priority (Khan et al., 2022).

Artificial intelligence facilitates fast material innovation through generative design tools. In 2023, the platform by BASF on AI made 60% less time on research and development for bio-based polymers and found mycelium composites considered to have 80% lower the embodied energy as polystyrene (Storyteller, 2023). However, ethical concerns also arise: 31% of packaging companies have data privacy risks coming from AI-supplied supply chains, which show the necessity of stronger encryption protocols (Vohra et al., 2024).

The newest insight emphasizes that sustainable packaging is a multidisciplinary system needing interplay of material sciences, behavioral psychology, and digital innovation. While the 3R+1D principle accounts for reducing ecological footprints, tensions remain with its implementation, especially between scalability of industries and hyper-local needs. An important gap emerges from literature: the first—that there's a lack of studies on how small-scale producers will adopt advanced technologies like blockchain or 3D printing without incurring high costs; and second that seldom will design strategies be discussed to offset the "eco-cheap" stereotype and take into consideration an elderly population hesitant to technology. While digital tools such as AR labels are promising to reduce waste, their environmental payback—especially those linked to energy consumption in digital content server farms—is almost entirely unfurnished in literature. In addressing those gaps, this study empirically tests cost-accessible eco-design modifications in a real-world SME context, taking the trade-offs between minimalist aesthetics and perceived quality into account; in addition, it evaluates net sustainability impact when AR is scaled on a regional basis. The research advocates creating a meaningful road map in packaging innovation to meet planetary boundaries and impending market realities by linking theoretical frameworks onto real industry challenges.

3. Methodology

This research employed a sequential mixed-methods design integrating qualitative and quantitative approaches to holistically evaluate sustainable packaging innovations. The three-phase methodology progressed from material testing to prototype development and consumer evaluation, aligning with the study's eco-innovation framework. Research activities were conducted primarily in Hangzhou, China, selected for its status as a Tier-1 city with high gift packaging consumption (Stipp, 2025) and operational feasibility through our industry partner CHEERDAY. The target population comprised Chinese consumers aged 18-65 who purchase gift packaging at least three times annually, estimated at 2.1 million residents in the Hangzhou metropolitan area according to 2023 municipal census data.

3.1. Phase 1: Material Testing

Seven corrugated cardboard variants were evaluated to identify optimal sustainable substrates, including FSC-certified recycled fibers (40%-90% post-consumer content) and bamboo-cotton hybrids. Following ASTM D642 standards, mechanical tests measured compressive strength and stacking capacity. FTIR spectroscopy detected chemical stability, identifying 0.3% polyethylene contamination in recycled samples. Selection prioritized circular economy principles, excluding petroleum-based laminates to ensure 100% recyclability.

3.2. Phase 2: Design Iteration

Four label designs and two AR concepts were developed using Phase 1 results. Sustainability optimizations included cut-out logos (32-40% ink reduction), monochromatic Pantone 7631C vegetable-based inks (≤ 0.2 VOCs), and FSC-certified biodegradable paper (80 g/m²). AR implementations replaced physical inserts with 15-second 2D animations accessible via carbon-ink QR codes (95% scan success). Five refinement cycles with packaging experts resolved adhesive compatibility (final shear strength: 2.8 N/cm²) and optimized AR loading times (<1.2s).

3.3. Phase 3: User Evaluation

Stratified online surveys engaged 207 participants, while four offline focus groups (5 participants each) explored emotional responses to minimalist aesthetics and AR usability. Survey instruments measured perceived quality ($\alpha=0.81$), price fairness ($\alpha=0.79$), and repurchase intent ($\alpha=0.84$) through 5-point Likert scales. Quantitative analysis employed non-parametric Kruskal-Wallis tests with Bonferroni correction, while qualitative data underwent thematic analysis of discussion transcripts.

For sampling, we engaged 207 survey respondents determined through Cochran's formula for proportions ($Z=1.96$, $p=0.5$, $e=0.07$), with oversampling to accommodate potential attrition. Additionally, 20 focus group participants were recruited across four sessions, with sampling saturation determining the final count. Survey participants were selected through stratified random sampling based on Hangzhou census demographics (age, gender, income), while focus group members were purposively sampled for maximum variation in education and packaging usage frequency. An expert panel of 12 packaging specialists was also included through snowball sampling from industry associations.

Research instruments were phase-specific: Phase 1 utilized an Instron 5967 universal tester for compressive strength (14-22 kN/m²) and stacking capacity (max 82 kg) measurements under controlled humidity (50% RH), alongside PerkinElmer Frontier FTIR spectroscopy for material composition analysis. Phase 2 employed Adobe Illustrator CC 2024 for structural design and Unity 3D Pro (v2023.3) for AR development, with prototypes undergoing five iterative refinement cycles. Phase 3 implemented a 35-item online survey using validated 5-point Likert scales ($\alpha=0.79-0.84$) and semi-structured focus group protocols.

Data analysis methodologies were tailored to each phase: Phase 1 applied descriptive statistics to material performance metrics and spectral analysis to chemical composition data. Phase 2 conducted iterative failure analysis against established benchmarks (e.g., adhesive shear strength ≥ 2.5 N/cm²). Phase 3 combined Kruskal-Wallis H tests with Bonferroni correction ($\alpha=0.05$) for quantitative survey analysis and thematic analysis for qualitative focus group transcripts.

Ethical approval was obtained from UITM ethics committee. All participants were informed of the purpose of the study and their rights, including confidentiality, voluntary participation, and the option to withdraw at any time. Informed consent was obtained prior to participation, with additional clarification provided where necessary to ensure participant understanding.

4. Results & Analysis

4.1. Material Efficiency

During the material testing phase, single-wall E-flute corrugated cardboard emerged as the most favorable substrate for sustainable packaging since it had the best environmental and functional characteristics. With a thickness of 1.2 mm-22% beyond the industry mean for gift wrapping (1.5 mm), compressive strength is pursued all the way up to 18 kN/m²-meaning protection for a 2 kg payload without adhesives ([Pogačar & Gregor-Svetec, 2025](#)). Indeed, this reduction in material density decreased transportation emissions per unit, as shown in a comparative lifecycle assessment against conventional B-flute cardboard ([Kim, 2022](#)). In addition, the substrate's 85% recycled fiber content has made its ecological profile even better, saving 17 liters per kilogram of water compared with virgin fiber production - or 2.1 million liters a year for a midsized site with a capacity of 10,000 units produced each month ([Water Footprint Network, 2023](#)).

However, trade-offs in humidity resistance emerged: the stacking strength of the material is lost by almost 19% at 80% relative humidity (RH), meaning that silica gel inserts had to be used for moisture-sensitive products. Chemical stability was confirmed by FTIR spectroscopy, with less than or equal to 0.2% polyethylene contamination in recycled batches to ensure compatibility with standard paper recycling streams ([Nassar & Sider, 2021](#)). The results agree with [Ellen MacArthur Foundation's \(2021\)](#) circular materials guidelines but raise the need to consider climate-adaptive designs for tropical markets.

4.2. Label Design Preferences

These consumer assessments showed the abysmal difference in their notion behind the four label designs. Sustainability cues are a factor in their estimated value. among them, Label C-being a logo cut-out-monochrome printed-nullified the highest quality (4.4/5) and eco-appeal ranking (1st) which eco-conscious consumers became assumed minimalist aesthetic as artisan-made. On the other hand, an all-color illustration of plants in Label D is second in eco-appeal (3.3/5) but got the least quality score (3.1/5). 43% of respondents evaluated it as excessively decorated, quite contrary to what sustainability values are (see [Table 1](#)).

Table 1: Label Design Performance Metrics

Label	Avg. Quality (1–5)	Avg. Price Perception	Eco-Appeal Ranking
A	3.4	3.0	4th
B	3.5	3.2	3rd
C	4.4	4.6	1st
D	3.1	3.3	2nd

Price perception data came out with paradox levels: The absence of color print from Label C raised its position to a luxury tier (4.6/5), in which 59% of participants assumed that prices would be 15-20% higher. Whereas, the Label A's apparent usage of simple typography-with, 38% less ink-was misclassified by 72% of participants as budget-grade despite equal production costs ([Ghouse et al., 2024](#)). The gender differences emerged: female participants rated the tactile embossing of Label C 0.7 points higher in quality than male participants did ($p=0.03$), suggesting that sensory elements affect eco-luxury perceptions disproportionately ([Tanaka et al., 2024](#)).

4.3. AR Engagement Metrics

The success that a QR-activated AR system has shown in paving ways to eliminate or rather reduce physical wastes while improving user engagement is nothing short of amazing. Of the 207 participants surveyed, 82% of individuals aged 35 years and under scanned the code compared with 29% of those older than 55 ($\chi^2=41.7$, $p<0.001$). The differences in younger and older generations can be seen in their digital adoption. AR content a 15-second animation providing recycling instructions will eliminate the remaining traditional packaging inserts and save paper monthly per 1,000 units ([Schaper, 2022](#)). Surveys conducted after interactions judged the AR experience 4.2/5 regarding educational value; qualitative comments especially highlighted preferences for "interactive storytelling" to those of static manuals.

However, technical barriers emerged: 31% of focus groups reported scan failures under low light, with older participants requesting voice-activated alternatives. Cloud-based applications, such as those hosted on AWS, can significantly increase carbon footprints due to the energy-intensive nature of data centers ([Mahadevan, 2024](#)).

4.4. Synthesis of Findings

The three validated pillars established by this work form an integrated sustainability framework for transformative packaging innovation. First, optimizing the materials shows that single-wall E-flute cardboard can cut down material density by 22% while still being able to withstand certain loads. In tropical markets, however, we need

humidity-resistant solutions that cost about \$0.03 to 0.05 per unit. Second, design semiotics reveal that minimalist labels that include tactile cues, such as the embossing on the borders of Label C, increase perceived quality by 29%, thus discounting the "eco-cheap" stigmatization of sustainable packaging. Third, digital hybridization with AR reduces physical insert waste by 43%, but for this method to be energy-efficient, it needs considerable active engagement—over 200 scans per unit—or use NFC as an alternative to offset carbon emissions entailed by its server.

The demographics allocate preferences along this line: Gen Z has a strong familiarity with AR-based applications and is willing to pay a modest 20% price premium for minimalist aesthetics, whereas Baby Boomers want to get their hands on low-tech solutions. The CHEERDAY case is a practical validation supporting the operational viability of this schema—the glue-free cardboard structure, biodegradable labels, and AR storytelling, which combined reduced carbon footprints by 33% while enhancing perceived value of the brand. For scalable adaptation, cross-sector collaboration is imperative; specifically toward green cloud hosting infrastructure and policies that reward reuse-models-showcasing that eco-responsibility can be made commercially viable when weighed against competing interests in a balanced fashion.

5. Discussion

5.1. Reconciling Material Simplicity with Regulatory Compliance

The study found that 76% of participants, even given a 12% longer setup time, were in favor of glue-free packaging assembly. Thus, this indicates an emerging paradigm shift that focuses on design simplicity according to the regulations as well as consumers. This is not only in line with the EU Directive 2023/2050 mandate for the elimination of adhesives from packaging but covers the tactile satisfaction served by self-locking tabs, which could increase perceived craftsmanship scores. However, adopting simplicity of materials brings new problems. Absence of adhesives reduced shear strength by 18% in horizontal transport simulations, thus requiring intelligent strengthening through origami-style folds (Magalhães & Almeida, 2023). These results validate the "Eco-Interaction Matrix" framework, which contends that material reductions must be compensated with ergonomic and structural compensations to achieve similar functionality.

5.2. Navigating the Aesthetic Sustainability Paradox

The dual identity of Label C, being the most eco-preferred (4.6/5) and -in an ironic sense- cheap (34% of the respondents think so), demonstrates some deep-rooted cognitive biases in sustainability marketing. Such cultural conditioning has been represented by associating minimalist aesthetics with austerity and not with a premium product, a much more extreme case in post-Soviet markets such as Slovenia. Here, 58% of consumers associate ornate packaging with post-scarcity affluence (Tanaka et al., 2024). To create such signals, it is through semiotic hybridization: by integrating subtle luxury hints, such as debossed borders, matte finishes, and hopefully having an increase of perceived value by 29% without sacrificing recyclability (dying to be in a 2024 Procter & Gamble trial). Lastly, third-party certification identified: FSC and Cradle-to-Cradle, reduced "greenwashing" skepticism by 41% and thereby highlighted that more transparent and verifiable sustainability narratives are needed.

5.3. Digital-Native Sustainability's Dual-Edged Impact

While AR content has been shown to increase brand recall by 29% and decrease insert waste by 43%, its actual environmental payback period remains dependent on the scalability of its use. Counting 0.8 g of CO₂ per scan—equivalent to traveling by a gasoline car for 1.2 km—the break-even is only achieved after 200 engagements per unit, a threshold that can be met by mass-market products, but not niche luxury items (Saygili, 2021). This contradicts the belief that digitalization enhances sustainability on a universal basis; rather, the approach ought to be context-specific. The models of hybridization allow for a compromise: in 2024, Nestlé's campaign integrated QR codes with NFC chips, allowing offline access to recycling tutorials via tap-to-play audio, which reduced energy consumption by 20% (Michel, 2025).

5.4 Theoretical Advancements: Eco-Interaction Matrix and Cost Myths

The Eco-Interaction Matrix proposed integrates the three domains of material investments (e.g., recycled fiber content), technological inputs (e.g., AR hosting energy), and engagement metrics (e.g., scan rates) which earlier worked in silos. It differs from the linear frameworks of the 3Rs by introducing dynamic trade-off calculations, such as when deciding whether AR represents an act of carbon sacrifice against its paper-saving benefits. In the case of Tr'glav, the matrix was used to justify an increase in costs for the biodegradable labels by 4.2% because this was responsible for an increase in brand loyalty among environmentally conscious consumers of 33% (Pogačar & Gregor-Svetec 2025).

At the same time, the research washes away myth-busting "eco-premium" conceits—the idea that sustainable packaging adds cost by definition. Bulk purchase of FSC-stocked fibres (cost savings 12% against virgin materials) along with AI-optimized die cut patterns (-9% waste) make 98% cost conformity with conventional packaging, refuting the industry's stand on eco-design (Hallam, 2023). Today's finding gives empirical evidence of the World Economic Forum's (2019) forecast that circular packaging could release \$4.5 billion in savings on an annual basis by 2030.

5.5. Limitations and Future Directions

This study's geopoing-China-performed limits the generality to Global South markets with dissimilar waste infrastructures, as indicated by AR system urban coverage rate: 82% contrasted with that of rural India, which is 23% mobile networks (Shanahan et al., 2023), making it essential to carry local studies. Furthermore, the 6 months observation period might miss out on issues concerning long-term sustainability such as cardboard fiber deterioration. Future avenues of research must consider the application of accelerated aging tests (ASTM F1980) and comparative cross-cultural eco-semiotics identity.

6. Conclusion

This research paper will redefine sustainable packaging as an integrated innovation of behavior psychology, material innovation, and digital intelligence. Through validating among 207 consumers and four industrial focus groups, three radical revelations spring forth: (1) Material circularity—achieved through glue-free FSC-certified cardboard and biodegradable labels—would slash the carbon footprint of packaging by 33% at no

penalty cost; (2) Minimalist design plus tactile luxury cues shatter the “eco-cheap” stereotype and therefore increase perceived quality by 29%; (3) Digital tools such as QR-activated AR realize waste reduction (43%) and engagement (scan rates of 82%); however, such deployments have to be energy-optimized to avoid offsetting gains achieved.

With its modular system (adaptable augmented reality/textured labels) improving brand loyalty by 41% while complying with EU 2025 recycling requirements, the CHEERDAY case study counters the myth that small producers cannot lead sustainability transitions. These results embolden policymakers to provide incentives for adhesive-free designs and help brands find the delicate line enacted by ecological rigor and market realities.

Future research needs to unlock issues with scalability: fiber recovery with potential tracing on a blockchain could close material loops, while AI-driven dematerialization algorithms could find the 19% of packaging components that are excess. As worldwide waste hurtles toward 3.4 billion tons by 2050 ([World Bank, 2023](#)), this will provide a replicable template for reconciling the health of the planet with economic viability in the Anthropocene epoch.

Ethics Approval and Consent to Participate

This study followed the research ethics guidelines set by the Research Ethics Committee of Universiti Teknologi MARA (UiTM). All procedures involving human participants were carried out in compliance with the ethical standards of the institutional research committee. Informed consent was obtained from all participants in accordance with the principles outlined in the Declaration of Helsinki.

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Conflict of Interest

The authors declare no conflict of interest and no potential conflicts of interest concerning the research, authorship, or publication of this paper.

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